

ÜNLÜ & Co wins EMEA Finance awards in 3 categories

Turkey's leading investment services and asset management group ÜNLÜ & Co was awarded in 3 distinct categories, 'Best M&A House-Turkey', 'Best Investment Bank-Turkey', and regional 'Financial Inclusion', at the Europe Banking Awards 2021, organized by EMEA Finance, one of the leading financial magazines of the European, Middle Eastern and African markets.

In his statement regarding the awards, Mahmut L. Ünlü, Chairman and CEO of ÜNLÜ & Co, noted the following: "When establishing ÜNLÜ & Co, we aimed to create a successful and leading financial institution with entrepreneurial spirit, that will remain a viable entity one hundred years from now. These awards serve as a confirmation of the solid steps we have been taking, aligned with our goals."

Turkey's leading investment services and asset management group ÜNLÜ & Co, was awarded in 3 different categories at the Europe Banking Awards, held for the 14th time this year, where the best banks and financial institutions of Central and Eastern Europe (CEE) and the Commonwealth of Independent States (CIS) are recognized. ÜNLÜ & Co, which won the "Best M&A House-Turkey" award for the second year in a row, was also the recipient of awards in the "Best Investment Bank-Turkey" and "Financial Inclusion-CEE&CIS" categories this year.

ÜNLÜ & Co, market leader in corporate finance and advisory services, executed landmark M&A transactions, such as the sale of Assan Gıda to Kraft Heinz, Tepe Güvenlik to Securitas, and Ekol Ofset to Romvan NV, in 2021, as well as advising Pegasus Airlines on its first issuance in debt capital markets. In addition, as of 2021, ÜNLÜ & Co became the market maker for warrants issued by Goldman Sachs in the Turkish markets.

'A confirmation of the solid steps we have been taking, aligned with our goals'

In his statement regarding the awards, Mahmut L. Ünlü, Chairman and CEO of ÜNLÜ & Co, noted the following: *"As ÜNLÜ & Co, since our inception in 1996, we have been building a structure that has been evolving with experience, whilst contributing to the sector's development. We have been a pioneer and leader in Turkey's M&A advisory market. We are proud and honored to receive accolades this year from EMEA Finance within the framework of "Best M&A House-Turkey" category, as well as "Best Investment Bank-Turkey", and the regional "Financial Inclusion" categories. With a host of successful M&A, equity and debt instrument placement transactions we have executed over the past 26 years, we have created value in excess of USD 20 billion for the Turkish economy. Along with the "Digital Transformation Project" we launched within the last quarter of 2020, we aim to raise the quality of the services we provide to our customers and optimize our business processes. With the warrants, for which we act as market maker in the framework of our collaboration with Goldman Sachs, we present global know-how to local investors. We are proud of our Women Entrepreneurs Academy, successfully concluded in 2021 with the fulfilled objective of 100 graduates in 5 years. We will continue to enrich our points of contact with our customers by initiating new services and embarking on a variety of projects and collaborations."*

Underscoring the fact that when establishing ÜNLÜ & Co, the aim was to create a successful and leading financial institution with entrepreneurial spirit, that will remain a viable entity one hundred years from now, Mahmut L. Ünlü said, *"These awards serve as a confirmation of the solid steps we have been taking, aligned with our goals. I would like to extend my sincere gratitude first and foremost to our team, as well as to our valued customers and all our business partners, on behalf of myself and our Board of Directors. With our teams and expert staff, we will continue our efforts with relentless ambition, both to address our customers' expectations and to create value to our economy."*

Christopher Moore, publisher and CEO of EMEA Finance Magazine, stated the following regarding the awards: *"We are proud to recognize ÜNLÜ & Co with three different awards in Europe Banking Awards, namely Financial Inclusion, Best M&A House-Turkey and Best Investment Bank-Turkey. Five years ago, ÜNLÜ & Co designed and launched its Women Entrepreneurs Academy (WEA), supporting women entrepreneurs, and in 2021 the program graduated its 100th woman entrepreneur, having averaged 20 graduates a year. ÜNLÜ & Co also*

recorded an impressive year in Turkey's capital markets with its M&A advisory, trading and asset management businesses. The firm worked both on buy- and sell-side advisory on successful M&A transactions. In addition to that, operating at the forefront of innovation and services in Turkey's equity markets, ÜNLÜ & Co's subsidiary ÜNLÜ Menkul started acting as a market maker and an intermediary for warrants issued by Goldman Sachs."

About ÜNLÜ & Co

Established in 1996, ÜNLÜ & Co Group has become Turkey's leading merger and acquisition advisory firm with the 125 successful transactions it has advised on since 1998. The Company also ranks first in terms deals above USD 30 mn, with total number of concluded transactions, total number of cross-border transactions, and total number of private fund transactions since 2010. **(Source: Mergermarket)**

ÜNLÜ & Co Group ranks second among all financial institutions with a 22% market share (excluding privatizations) in capital market transactions through 2010-2022, involving initial public offerings, secondary public offerings, and accelerated book building; 32 transactions; and an aggregate transaction value of USD 3 billion. **(Source: Bloomberg)**

ÜNLÜ & Co Group has generated an aggregate volume in excess of TL 2.2 billion through 31 debt instrument issuances since 2013. **(Source: Borsa İstanbul)**

As one of Turkey's leading non-performing loan management companies, İstanbul Varlık has TL 370 million in aggregate investments, and a portfolio with capital value of TL 4.2 billion.

ÜNLÜ & Co also offers personalized investment advisory services to qualified retail and institutional investors through **DAHA Investment Advisory**, which operates within its premises. Assets managed in the framework of DAHA operations amount to TL 8.7 billion as of June 2022. In the realm of Asset Management services, ÜNLÜ & Co is active with Fund and Portfolio Management, ÜNLÜ Alternative Assets, and Non-Performing Loan Management, with an employee headcount in excess of 280. Assets managed under Asset Management group amount to around TL 6.1 billion.

Headquartered in Istanbul and having a total employee count close to 500, ÜNLÜ & Co also has offices in İstanbul - Bağdat Street, Ankara and İzmir, along with subsidiaries in New York and London.

Our Major Awards

- EMEA Finance/ Europe Banking Awards 2021- Best M&A House-Turkey, Best Investment Bank-Turkey, Financial Inclusion Award-CEE&CIS
- Mergermarket European M&A Awards 2021-Turkey M&A Financial Adviser of the Year
- BV Awards 2020 & 2021 -Turkey / Best Investment Research Team

- 12th & 13th M&A Atlas Awards- Global M&A Deal of the Year & Emerging Markets- Investment Bank of the Year
- “Most Admired Brokerage Firm-2021”- Capital Magazine 21th “Most Admired Companies in Business World” Research
- 6th TSPB Capital Markets Awards- Leader of Mergers and Acquisitions-2020
- Globee Business Excellence Awards- Learning Management Solution – Gold Award
- Stevie Awards for Great Employers 2021- Achievement in Learning Technology Implementation- Silver Stevie Award
- Bonds & Loans Turkey Awards- Local Currency Bond Deal of the Year
- ARC Awards 2021- Interior Design, Gold Prize / Traditional Annual Report, Silver Prize/ Chairman’s/ President’s Letter, Silver Prize
- EMEA Finance/ Europe Banking Awards 2020- Turkey’s Best Merger & Acquisition House Award
- Euromoney Awards for Excellence 2015- Best Merger & Acquisition House of the Year
- Euromoney Awards for Excellence 2016/ 2019- Turkey’s Best Investment Bank
- ACQ5 Global Awards 2020 -Turkey- Investment Bank of the Year
- 5th TSPB Capital Markets Awards- Leader of Mergers and Acquisitions & Social Impact Project (ÜNLÜ & Co Women Entrepreneurs Academy)
- Bonds & Loans 2020 - Project Finance Deal of the Year Nominee - Unifree Duty Free A.Ş. Third Airport Project / Structured Bond Deal of the Year Runner-Up - ÜNLÜ Menkul Hasat Asset Finance Fund / Tarfin Tarım A.Ş.
- Sardis Awards - Positive Social Impact – Social Gender Equality / ÜNLÜ & Co Women Entrepreneurs Academy / Silver Sardis
- ARC Awards 2020 - Photography, Gold Prize / Traditional Annual Report, Silver Prize / Chairman's/President's Letter, Silver Prize
- İstanbul Marketing Awards 2020 - Annual Report Design

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