



Press Release

ÜNLÜ & Co receives three awards from EMEA Finance

ÜNLÜ & Co, Turkey's leading investment services and asset management group, clinched three distinct awards at the 2022 Achievement Awards held in London by EMEA Finance, a leading financial magazine in the European, Middle Eastern, and African markets. Not only did ÜNLÜ & Co secure the prestigious title of Best Mergers and Acquisitions House in Central and Eastern Europe, but their advisory role in the DeFacto-EBRD transaction also earned them the Central and Eastern Europe's Best Mergers and Acquisitions Award. The successful IPO of Hitit Bilgisayar Hizmetleri, led by ÜNLÜ & Co, brought the accolade of Best IPO in Central and Eastern Europe.

Emphasizing that being recognized with an award from the renowned global finance magazine EMEA Finance was a testament to their accomplished work, Mahmut L. Ünlü, Chairman and CEO of ÜNLÜ & Co, stated, "Acknowledging our achievements also brings with it the responsibility of sustaining our accomplishments. The contributions of our proficient staff, comprising industry-leading professionals, are paramount to this success."

Turkey's leading investment services and asset management group ÜNLÜ & Co received three prestigious awards at the 2022 Achievement Awards organized by EMEA Finance, a prominent finance magazine based in London that caters to the European, Middle Eastern, and African markets. At the London award ceremony held on Thursday, June 8th, ÜNLÜ & Co secured the esteemed title of Central and Eastern Europe's Best Mergers and Acquisitions House, and its advisory role in the minority share sale of DeFacto to the EBRD was awarded as the Best Mergers and Acquisitions (Mid-Cap) award in Central and Eastern

Europe. Moreover, the successful IPO of Hitit Bilgisayar Hizmetleri, led by ÜNLÜ & Co, won them the Best IPO (Mid-Cap) in Central and Eastern Europe Award.

ÜNLÜ & Co has crowned the exceptional growth strategies it has implemented since its establishment in 1996, enabling the company to expand its workforce to nearly 500 employees, its pioneering position in investment services and asset management in Turkey, distinguished research efforts, local market expertise, successful delivery of tailored solutions to investors with these awards.

‘We will remain committed to delivering our services at international standards’

Highlighting the significance of receiving an award from the renowned global institution, EMEA Finance, Mahmut L. Ünlü, Chairman and CEO of ÜNLÜ & Co, remarked, "At ÜNLÜ & Co, we pride ourselves on delivering world-class service alongside our long-established local impact. Our notable success in both domestic and international mergers and acquisitions has placed us at the top of the market in corporate finance and advisory. We offer a wide range of personalized investment advisory services to qualified retail and corporate customers through DAHA Investment Advisory and Brokerage Services. As we foster our capabilities through our fintech investments, our emphasis lies in expanding our customer base and enhancing financial inclusion through our digital transformation initiatives. These awards, bestowed upon us by internationally esteemed organizations, bring us joy while also instilling in us the responsibility to further our endeavors. The contributions of our proficient staff, comprising industry-leading professionals, are especially paramount to this success. Moving forward, we will serve our customers at international standards, without compromising on our dedication and determination, and continue supporting our economy resolutely."

About ÜNLÜ & Co

Established in 1996, ÜNLÜ & Co Group has become Turkey’s leading merger and acquisition advisory firm with the 128 successful transactions it has advised on since 1998. The Company also ranks first in terms deals above USD 30 mn, with total number of concluded transactions, total number of cross-border transactions, and total number of private fund transactions since 2010.

(Source: Mergermarket)

ÜNLÜ & Co Group ranks second among all financial institutions with a 22% market share (excluding privatizations) in capital market transactions through 2010-2022, involving initial

public offerings, secondary public offerings, and accelerated book building; 32 transactions; and an aggregate transaction value of USD 3 billion. (Source: Bloomberg)

ÜNLÜ & Co Group has generated an aggregate volume in excess of TL 2.2 billion through 31 debt instrument issuances since 2013. (Source: Borsa İstanbul)

As one of Turkey's leading non-performing loan management companies, İstanbul Varlık has TL 368 million in aggregate investments, and a portfolio with capital value of TL 4.2 billion.

ÜNLÜ & Co also offers personalized investment advisory services to qualified retail and institutional investors through DAHA Investment Advisory, which operates within its premises. Assets managed in the framework of DAHA operations amount to TL 13.7 billion as of March 2023. In the realm of Asset Management services, ÜNLÜ & Co is active with Fund and Portfolio Management, ÜNLÜ Alternative Assets, and Non-Performing Loan Management, with an employee headcount in excess of 280. Assets managed under Asset Management group amount to around TL 7.1 billion.

Headquartered in Istanbul and having a total employee count close to 500, ÜNLÜ & Co also has offices in İstanbul - Bağdat Street, Ankara, İzmir and Antalya along with subsidiaries in New York and London.

Our Major Awards

- **Euromoney**
 - *Market Leaders 2022- Investment Banking-Turkey*
 - *Awards for Excellence 2016 / 2019 – Best Investment Bank-Turkey*
 - *Awards for Excellence 2015 - Best Merger & Acquisition House of the Year*
- **EMEA Finance**
 - *Achievement Awards 2022- Best M&A House-CEE*
 - *Europe Banking Awards 2021 – “Best M&A House-Turkey”, “Best Investment Bank-in Turkey”, “CEE/ CIS-Financial Inclusion”*
 - *Europe Banking Awards 2020 – “Best M&A House-Turkey”*
- **Mergermarket**
 - *Turkey M&A Financial Adviser of the Year*
- **BV Awards**
 - *2022, 2021, 2020 – “Best Investment Research Team-Turkey*
- **12th & 13th M&A Atlas Awards- Global M&A Deal of the Year & Emerging Markets- Investment Bank of the Year**

- *TSPB Capital Markets Awards*
 - *Leader of Mergers and Acquisitions -2020*
 - *Leader of Mergers and Acquisitions -2019*
 - *Social Impact Project (ÜNLÜ & Co Women Entrepreneurs Academy)-2019*
- *Golden Leader Awards 2022- Turkey's Most Admired 50 CEO's/ 50 CHRO's*
- *"Most Admired Brokerage Firm-2021"- Capital Magazine 21th "Most Admired Companies in Business World" Research*
- *Globe Business Awards 2022- Best Use of YouTube/ ÜNLÜ The Club- Gold Globe Award*
- *Stevie Awards for Great Employers 2021- Achievement in Learning Technology Implementation- Silver Stevie Award*
- *Bonds & Loans Turkey Awards- Local Currency Bond Deal of the Year*
- *ARC Awards 2021- Interior Design, Gold Prize / Traditional Annual Report, Silver Prize/ Chairman's/ President's Letter, Silver Prize*
- *ACQ5 Global Awards 2020 -Turkey- Investment Bank of the Year*
- *Bonds & Loans 2020 - Project Finance Deal of the Year Nominee - Unifree Duty Free A.Ş. Third Airport Project / Structured Bond Deal of the Year Runner-Up - ÜNLÜ Menkul Hasat Asset Finance Fund / Tarfin Tarım A.Ş.*
- *Sardis Awards- Positive Social Impact – Social Gender Equality / ÜNLÜ & Co Women Entrepreneurs Academy / Silver Sardis*

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